



DEFENSE LOGISTICS AGENCY

THE NATION'S COMBAT LOGISTICS SUPPORT AGENCY



Formal Acquisitions

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Award Statistics For April 2019



- 7,282 Manual Awards Totaling \$219M
 - 7,181 Manual awards under SAT (<250K)
 - 101 Manual awards over SAT (>250K)
 - Formal Acquisitions Constitute
 - 1.3% of the total manual awards
 - \$87M or 39.7% of the total dollars
 - 69 manual awards to small businesses
 - 68.3% of the total number of formal acquisitions
 - \$55M or 63.2% of the total dollars of formal acquisitions



Requisition Statistics For April



- 35,848 Requisitions Estimated at \$1.42B
 - 34,924 Requisitions estimated under SAT(<250K)
 - 924 Requisitions estimated over SAT(>250K)
 - Estimated Formal Acquisitions Constitute
 - 2.6% of the total requisitions
 - \$898M or 63.2% of the total estimated dollars



Formal Acquisition Thresholds



- Formal Acquisition Thresholds
 - Non-Commercial Items: **>\$250K**
 - Commercial Items: > \$7Million
- Small Business Sub Plan - >\$700K
 - Both Non-Commercial & Commercial Items
- Certified Cost Data (TINA) - >\$2 Million
 - **TINA Increased to \$2 Million (7/1/2018)**
 - Non-Commercial Items Only



Formal Acquisition Procedures



- Requisitions that are estimated over SAT (>250K)
- Synopsis of Requisition
 - Required to be posted to Federal Business Opportunities site
 - 15 – 30 days in duration
 - Prior to issuing a solicitation
- Solicitation of Requisition
 - Required to be publically posted for 30 days
 - Predominantly posted to DIBBs
- Evaluation of Offers
 - Typically starts within 30 days of solicitation closing
- Award of Requisition
 - Timeliness varies with each requisition, buyer, and/or contracting officer



Issues Affecting Timely Awards



- No Bids/Alternative Bids/Source Approval/Removal
- Proposal Issues
- Pricing Issues
- Technical Issues



No Bids/Alternative Bids/Source Approval/Removal



- No-Bids should include a reason
 - Tooling, Part Obsolescence, Drawings etc.
 -
- Provide alternative bids
 - Quantities, Material, Processes, etc
- Request to be removed/approved as a source



Proposal Issues



- Not in Accordance with Terms and Conditions
 - FOB/Inspection Point
 - Quantity
 - Quality System
 - Set-Aside Requirement

- Non-Compliant Delivery
 - Still be honest
 - Provide reasons

- Supporting Documentation
 - Traceability documentation
 - Subcontracting Plan
 - Cost Data



Pricing Issues



- Price Increases
 - Acceptable when supported with documentation
- Certified Cost Data
 - FAR 15.403-4 (**\$2Million 7/1/2018**)
 - Exceptions to Certified Data FAR 15.403-1(b)
- Other than Certified Cost Data
 - FAR 15.403-3
 - Can be required by the contracting officer at any time
- Profit
 - FAR 15.404-4
- Level of Effort on Different Buys for the Same Item



Technical Issues



- Exceptions
- Waiver/Deviations
- Obsolete Parts
- Drawing Issues
- First Article Waivers/Refusal to Perform



Questions



Questions

